

WHHO
are **YOU**

becoming?

(a field guide)



They Serve: The Essence of Authentic Leadership

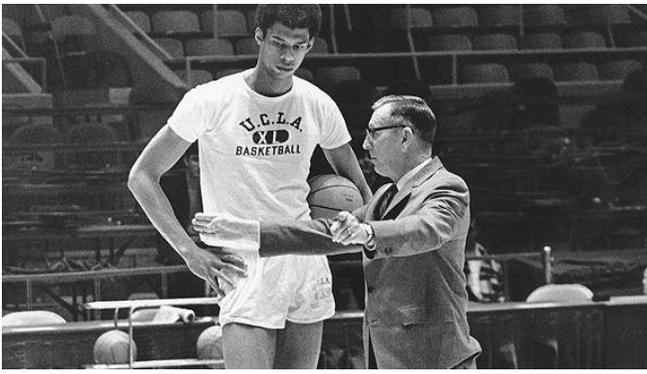
1. Cause - Serve a cause bigger than you.



2. Needs - Serve needs, not wants. Quite often, the job of a leader is thinking... discerning true needs.

3. Price - Pay a deeply personal price.

4. Love - Leadership without love is manipulation. Do you chose to care about those you influence?



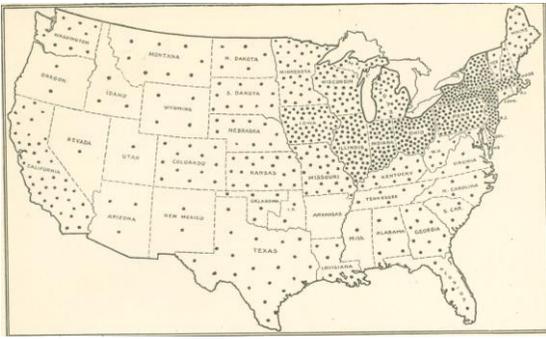
No written word nor spoken plea
Can teach our youth what they should be;
Nor all the books on all the shelves,
It's what the teachers are themselves.



Coach John Wooden:
“Are you raising corn or people?”



Katie Stagliano: “What’s your 40 pound cabbage?”



Andrew Carnegie: “Put all your eggs in one basket and then watch that basket.”

“I chose free libraries... because they give nothing for nothing. They only help those who help themselves.” (Carnegie built 2509 libraries!)



Irena Sendler: “You see a man drowning, you must try to save him even if you cannot swim.”

“To save one Jewish child, ten Poles and two Jews had to risk death.”



Thomas Aquinas: “Love is consistently choosing the good of the other.”

Peter Kreeft: “Only a fool would command someone to feel a certain way. God commands us to love, and God is no fool.”



Do you ask others to pay a deeply personal price?



Mimi Silbert: “I’m tough on them because I love them. New residents long for prison where virtually nothing is expected of them.”

“Keep an arm’s length? Don’t get too involved? These people need just the opposite! They need you to get involved, to jump in with them, but keep one arm out so you can pull them out!”



George Washington: “Forgive me, for I have grown not only gray but nearly blind in the service of my country.”

Serve a Cause Before Yourself

1. Jacob Marley's ghost in Dicken's "A Christmas Carol" said, "Mankind was my business. The common welfare was my business; charity, mercy, forbearance, and benevolence were all my business. The dealings of my trade were but a drop of water in the comprehensive ocean of my business." If we looked at the way you spend your time, energy, and money, what priorities would we see? What's your business?
2. The culture's conversation often centers on Power, Pleasure, Popularity, Prosperity. Which tempts you most? The Servant Leader conversation centers on Purpose. Which conversations do you feed?
3. Every action can be done selfishly or selflessly. What reminders would help you shift this balance?

Pay a Deeply Personal Price

1. When do you pay a price? When do you not?
2. Gandhi: “Rivers of blood may have to flow, but it must be our blood.” How often do you communicate the price you expect?
3. Jim Collins (“Good to Great” author) described Level 5 Leadership as a paradoxical combination of “Personal Humility and Professional Will”. Quite often, part of the price is humility, admitting that you don’t have all the answers, that there is more to learn, that someone else has a better idea. Where and when do you need to do more of this?

Love: The Choice to Care

1. We can view people as people or as objects (obstacles to our progress or vehicles to help our progress). Which do you tend towards? When do you treat people like objects? Whom?
2. MLK: “Love is the only force capable of transforming an enemy into a friend. How often do you choose to want what’s best for someone who isn’t so easy to love?”
3. Lincoln: “Am I not destroying my enemy when I make him into a friend?” In order to heal the nation, Lincoln, a Republican, chose a Southern Democrat as his Vice President for his 2nd term. Will you choose to build a great relationship with someone who might currently be your opposition?